

**CHILE KING CRAB (*Lithodes santolla*) Prospective FIP
Memorandum of Understanding**

This Memorandum of Understanding (MoU) is entered into by and between the Parties shown here below.

Beaver Street Fisheries INC, with domicile in 1741 W. Beaver Street, Jacksonville, FL 32209, USA, hereinafter referred to as Beaver Street Fisheries, represented by Casey R. Marion; **Royal Greenland AS**, with domicile in Qasapi 4, Postboks 1073, 3900 Nuuk, Greenland, hereinafter referred to as Royal Greenland, represented by Lisbeth Due Schönemann-Paul; and **Centro Desarrollo y Pesca Sustentable**, with domicile in Edificio Jardines de Vista Hermosa, PB-F, Panama City, Panama, hereinafter referred to as CeDePesca, represented by Ernesto Godelman.

The Parties agree to the following:

First: The Parties state their intention of developing Fishery Improvement Projects (FIPs) for the king crab (*Lithodes santolla*) fisheries in Regions X and XII in Chile, in accordance with the guidelines from the Conservation Alliance for Seafood Solutions.

Second: In view of setting up the FIPs, the Parties agree that CeDePesca will lead the implementation of the first three stages of a FIP process, also known as a Prospective FIP. The three FIP stages, fully described in Annex A, are: Stage 0 – FIP Identification; Stage 1 – FIP Development; Stage 2 – FIP Launch.

Third: Beaver Street Fisheries and Royal Greenland agree to provide the funds to implement the aforementioned activities. The estimated budget is contained in Annex A to this MoU, and CeDePesca hereby acknowledges that the funds have been received in full on 24 June 2021.

Fourth: The signature of this MoU should not be interpreted as an obstacle for any of the signing parties to enter into similar agreements with other institutions or entities interested in sharing common goals.

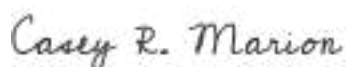
Fifth: The Parties will maintain in their relations the highest spirit of cooperation, bearing in mind that the purpose of this MoU is of common interest to the Parties. Therefore, all tasks to be developed in the context of this MoU should be a positive example of cooperation.

Sixth: This MoU will have a validity of eleven (11) months from the date of the signature of all signing parties, and project activities will be implemented in accordance with the schedule presented in Annex A. However, any of the Parties may terminate this MoU at any time, upon at least one (1) month prior written notice to the other Parties.

Seventh: The legal domicile of each of the Parties is mentioned here above. This MoU, and all legal actions arising out of or connected to it, will be governed, construed and enforced in accordance with the laws of the State of Florida, USA, without giving effect to its choice of law principles. In the event of a legal claim that may arise between the parties as a result of this MoU, each party hereby renounces such party's claim to any other law or court that may be related to such party.

The MoU is signed in originals of equivalent legal value.

**On behalf of
Beaver Street Fisheries**



By: Casey R. Marion
Title: Director of Sustainability

**On behalf of
Royal Greenland**



By: Lisbeth Due Schönemann-Paul
Title: Director of Sustainability

**On behalf of
CeDePesca**



By: Ernesto Godelman
Title: Executive Director

SIGNATURE CERTIFICATE





REFERENCE NUMBER

B145903F-0091-4A96-9E73-AAE3E9B20C53

TRANSACTION DETAILS	DOCUMENT DETAILS
<p>Reference Number B145903F-0091-4A96-9E73-AAE3E9B20C53</p> <p>Transaction Type Signature Request</p> <p>Sent At 07/07/2021 16:19 EDT</p> <p>Executed At 07/08/2021 08:21 EDT</p> <p>Identity Method email</p> <p>Distribution Method email</p> <p>Signed Checksum 628d564fccaafc13b1e8d4fee17c4d84b3b9e399d19d593a2f3a006ef951daba</p> <p>Signer Sequencing Disabled</p> <p>Document Passcode Disabled</p>	<p>Document Name Chile King Crab Prospective Fip Mou</p> <p>Filename chile_king_crab_prospective_fip_mou.pdf</p> <p>Pages 3 pages</p> <p>Content Type application/pdf</p> <p>File Size 610 KB</p> <p>Original Checksum 9e5e824ceb99c43af3330e2ef8f1029f7ac009fa8cfd0a333f3984e6557f844</p>

SIGNERS

SIGNER	E-SIGNATURE	EVENTS
<p>Name Lisbeth Due Schönemann-Paul</p> <p>Email lisc@royalgreenland.com</p> <p>Components 1</p>	<p>Status signed</p> <p>Multi-factor Digital Fingerprint Checksum e1d0132c37e9ccc6abb5ea32bb1fa1db143f56f76a3157567691fba20d705</p> <p>IP Address 157.167.45.180</p> <p>Device Chrome via Windows</p> <p>Typed Signature </p> <p>Signature Reference ID AD899E28</p>	<p>Viewed At 07/08/2021 08:18 EDT</p> <p>Identity Authenticated At 07/08/2021 08:21 EDT</p> <p>Signed At 07/08/2021 08:21 EDT</p>
<p>Name Ernesto Godelman</p> <p>Email ernesto.godelman@cedepesca.net</p> <p>Components 1</p>	<p>Status signed</p> <p>Multi-factor Digital Fingerprint Checksum b56d954be6c12984895ed0550be4772724a02e06a2aacbd781e9c9b6767c4cfc</p> <p>IP Address 190.57.44.217</p> <p>Device Firefox via Android</p> <p>Drawn Signature </p> <p>Signature Reference ID 9D41AFD9</p> <p>Signature Biometric Count 85</p>	<p>Viewed At 07/07/2021 16:49 EDT</p> <p>Identity Authenticated At 07/07/2021 16:50 EDT</p> <p>Signed At 07/07/2021 16:50 EDT</p>

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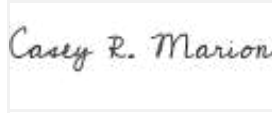
Casey Marion
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cmarion@seabest.com
Components
1

signed
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